

# REPLACEMENT PRODUCT

## SHORT TERM INSURANCE

UNIT 11, FERNDALE MEWS NORTH, 355 OAK AVENUE, RANDBURG 2194  
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**JOHN ROE | BROKERS**

JOHN ROE BROKERS CC  
 CK2003/038839/23 VAT NO. 4710220130 / FSB LICENCE NO. 3803  
 DIRECTORS - JONATHAN ROSEN



<b>DETAILS</b>		
INSURED		
REPRESENTATIVE		
DATE		
<b>CURRENT INSURER</b>		
	EXISTING POLICY	RECOMMENDED NEW POLICY
INSURANCE COMPANY		
POLICY NUMBER		
TYPE OF POLICY PRODUCT		
<b>SPECIFIC / RELEVANT TERMS &amp; CONDITIONS</b>		
THE SECTIONS TO WHICH THESE APPLY ARE NOTED FOR BOTH THE EXISTING AND REPLACEMENT POLICY REFERENCE IS REQUIRED TO YOUR EXISTING SCHEDULE AND THE RECORD OF ADVICE SUPPLIED FOR SPECIFIC DETAILS;		
A) EXCLUSIONS		
B) SPECIFIC RESTRICTIONS		
C) SPECIFIC CONDITIONS		
D) OTHER MATERIAL DIFFERENCES		
<b>EXCESSES</b>		
THE PROPOSED EXCESSES ARE PER OUR RECORD OF ADVICE THE COMPARISONS TO YOUR CURRENT POLICY ARE AS FOLLOWS:		
A) SECTIONS WHERE THE EXCESSES ARE HIGHER		
B) SECTIONS WHERE THE EXCESSES ARE LOWER		
C) SECTIONS WHERE THERE WERE NO EXCESSES BEFORE		
<b>* TOTAL POLICY PREMIUM / STATE WHETHER ANNUAL, MONTHLY</b>		
COMMISSION EARNED BY INTERMEDIARY		
POLICY FEES / CHARGES LEVIED BY BROKER **		
POLICY FEES / CHARGES LEVIED BY ADMINISTRATOR **		
POLICY FEES / CHARGES LEVIED BY THE INSURER **		
**IF APPLICABLE		
CLIENT SIGNATURE		DATE
236.A		